

# The Turret Connection

VOLUME III, ISSUE II

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## Wayne's World (Message from our President)

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Please don't forget to submit any news, announcements, or ideas that you would like to share for our next edition to Rhonda, our newsletter editor.

As we prepare for our company cruise in December, I couldn't help but think about how far we have come in so short a time since our first cruise together just a few years ago. On that trip, we had twenty-one employees representing all three of our locations. Of that original group, fifteen are still working with us and three have retired after many years of dedicated service.

Just five years later, we will have fifty-five participants representing our NINE locations! In that time span, we had a period where we saw explosive growth in terms of pricing and sales and then we rode the roller coaster down as our economy plunged to its lowest levels since the great depression.

Through it all, we have persevered, enjoying the boom times and surviving the rest. Our group has emerged as a major player in our industry. On the Turret side, we have solidified our place as a

long-term dependable supplier to the forging industry. On the Sunbelt-Turret side, we have emerged as the premier supplier to the machining industry of cut pieces of large diameter forged rounds, enjoying the best sales month in our history just last month. We are still discovering synergies between the two companies.

Together, we have become a coast-to-coast steel bar supplier, as we have continued to add facilities, equipment, inventory and people. Is it time to sit back and rest on our laurels? Of course not! We must continue to reinvent ourselves each day. Our salespeople must always be aggressively on the lookout for their next new account as there is always attrition of the old ones. Our support staff must always look for better ways to do their jobs, so we can continue to sell and ship more steel and keep our customers happy. To guide us in this, one of our speaker's main topics

on the cruise will be how to help us avoid complacency in the workplace. As a company, we will continue to grow and improve. We will hopefully have a totally new computer software package within the next year. We will possibly have at least one additional warehouse to better serve our customers through our national/regional business model. We hope to have totally updated websites for both companies in the coming months as well. There may be other changes that will make us a better supplier to our customers and customer to our vendors.

We couldn't do any of it without you, our valued employee and friend. Stay tuned; the best is yet to come!

Wayne

# Welcome to our new Employees!



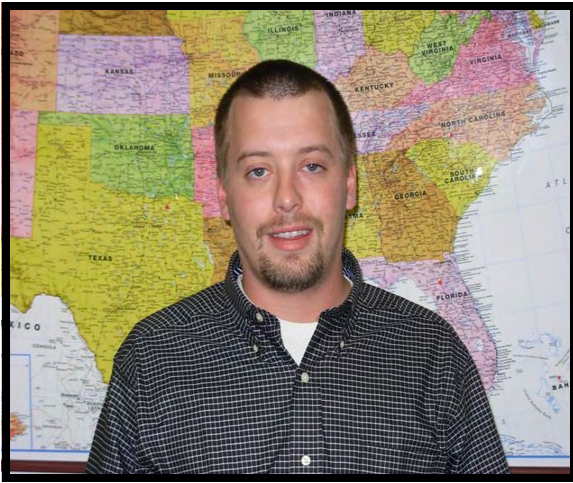
Darryl Canal joins the Sunbelt-Turret Steel team in Cooper, Texas. He brings over 14 years experience in the steel industry, mostly in the Gulf-Coast market. During that time he has sold various metals, grades and profiles. Darryl has been married for 13 years and has three sons. He spends most of his free time helping coach his sons in football and various other sports.

Ricki Havalo joins the Turret Steel team in Warren, Ohio as an administrative assistant. She was born and raised in Austintown, Ohio and graduated from Youngstown State University with a degree in Psychology and a minor in Biology. Ricki has been married for two years to Michael and they have a two year old daughter, Faith. She enjoys reading, baking and spending time with her friends and family.



Anthony Robinson joins the Sunbelt-Turret Steel team in Charlotte, NC as a warehouse employee. He is originally from Philadelphia, Pa and moved to Charlotte about six years ago. He is married and has two children ages 15 and 8.

# Welcome to our new Employees!



Seth Heustess joins the Sunbelt-Turret Steel sales team in Charlotte, NC. Seth's background is in hardware sales. His family owns a local hardware store in Gastonia. He is married to Paula, a registered nurse, and they are expecting their first child. Adalee Clare is expected to make her appearance in December. Seth and his wife are also five months into remodeling their first home and hoping to move in before their daughter arrives. This has obviously put a hold on any hobbies and/or free time that he might have.



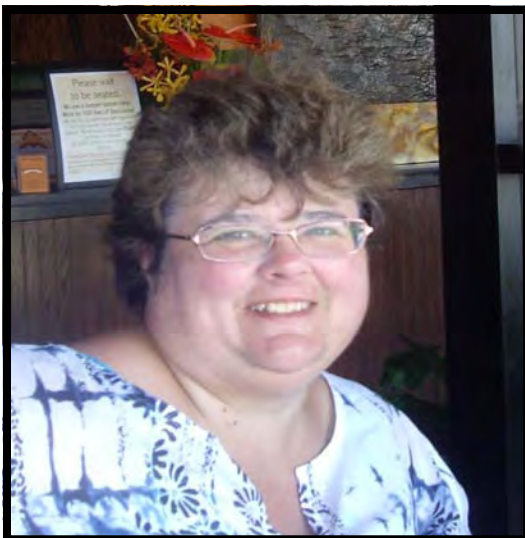
Chad Jawors joins the Sunbelt-Turret Steel sales staff in Dos Palos, Ca. Chad is from Tucson, Arizona and graduated from the University of Arizona. He was in the hospitality and real estate industry before beginning his career in the steel industry. He enjoys watching football, snowboarding, playing soccer and is very interested in health and wellness. His family currently lives in Tucson and his brother is currently serving in the Marine Corps.

# Welcome to our new Employees!



Matthew John Murphy joins the Sunbelt-Turret team as a warehouse employee in Cooper, Texas. He was born and raised in New York and is Irish American. In his spare time he enjoys watching sports and listening to music.

Jim Hostetler joins the Sunbelt-Turret sales team in Oregon. He has been in the steel industry for 29 years. Jim is married to Donna and they have two children and a new granddaughter. In his spare time he enjoys fishing and hunting. He is pictured with two white sturgeons.



Suellen Dill joins the Sunbelt-Turret team as Credit Manager working out of the Imperial, Pa. office. She has over ten years experience in credit and collections. Suellen earned her Associates Degree in Accounting in 2009 and plans on finishing an Associates Degree in Business Management in 2011. She is married to Steve and they have no children but plenty of nieces and nephews to keep her busy. She enjoys reading, traveling and cooking.

# FACELIFTS

Warren, Ohio received new siding on their building. The before and after pictures show the great job that was done!



Charlotte was the lucky recipient of a new Danobat saw. This is the latest in cutting technology and has a cutting capacity of 20" diameter. Charlotte also has another new saw on order that will raise our cutting capacity to 32" diameters and should be in place in the coming weeks.



Cooper, Texas has a new roll up door and loading ramp. The ramp provides more versatility in their day to day operations.



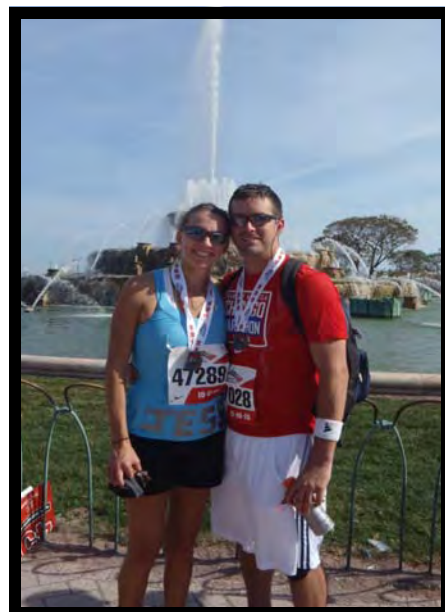
The new signage has arrived. This picture was taken at the Cooper location. All locations are now sporting a new look.

# HAPPY 40TH ANNIVERSARY TO TURRET STEEL INDUSTRIES!!!

Turret Industries, Inc.  
turned 40 on April 1, 2010.  
To celebrate our 40th anniversary, Wayne bought new jackets for each employee. Here is the Imperial, Pa gang sporting their new jackets.



Brad Peterson in the Chicago office announces his engagement to Jessica. No date has been set yet. Below is a picture of them together after running the Chicago Marathon on 10/10/10.



# HAPPY BIRTHDAY

August		September		October	
Jerome Powell	01	Wendell MacDonald	05	Anthony Robinson	04
Sillin Cil	01	James Hostetler	06	Steve Martinkovich	18
Dave Kozak	05	Lisa Davis	07	Ron Evans	23
Seth Heustess	19	Phillip Holmes	12	Brian Mason	26
Gary Allen	20	Amy Gould	12		
Lynn Brewer	27	Timothy Young	15		
		Jerry Webb	25		
		Rogelio Robles	27		

# CORPORATE ANNIVERSARIES

August		September		October	
Terra Sweet	19 years	Jerome Powell	31 years	Dean Eriks	30 years
Stanislaw Leja	4 years	Robert Nave	8 years	Debbie Besch	28 years
Randy LaJaunie	3 years	Rhonda Haney	8 years	Steve Atkinson	22 years
Ron Evans	1 year	Bill Langmaid	1 year	Earl DeYoung	20 years
		Bonnie Postapack	1 year	Larry Weir	10 years
				Don McNeal	6 years
				Brian Mason	6 years
				Karthik Krishnasamy	
					2 years
				Amy Herr	1 year

# Employee Spotlight



## Louis Otano

My parents moved to the United States from Puerto Rico in 1948. I was born and raised in Gary, Indiana ( Michael Jackson's home town). I'm the eldest of 5 children. I graduated from Horace Mann High School in 1970. I have worked in the steel industry for 38 years. I was hired by Union Steel in 1972 which was bought out by Hyman Michaels then bought out by Azcon Steel and finally Turret Steel.

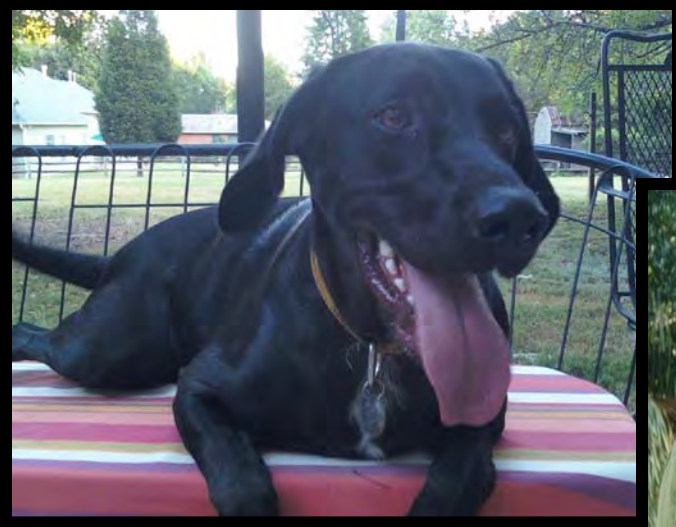
I've been married to my wonderful wife Laura for the past 20 years. We have 4 children, Gina 37, Angel 35, Emily 33 and Bobbie 26. I also have seven handsome grandsons ranging in age from 2 to 16 years ( no grand-daughters yet but I am hoping for one real soon)!

Five years ago I was faced with news that was very scary for me as well as for my family. The words no human wants to hear were spoken to me, "Louie you have cancer". I was diagnosed with prostate cancer, but I am so happy and very blessed to say that today I am cancer free. I give all my thanks to the man upstairs!

In my spare time I enjoy being outdoors working on cars and gardening (weather permitting). I take a lot of pride in my lawn and garden and have been known for having the best lawn in the neighborhood!

Something I've wanted to do most of my adult life was to own multiple properties. Over the past several years I have been able to make that a reality. I have acquired sever properties and if God is willing and the price is right, I wouldn't mind acquiring a few more before I retire.

# The Brag Board



Meet the newest addition to the Morgan family. Bart Morgan was born on April 20th, 2009. Charlie is a proud papa.



Katy and husband Joe with her beautiful nieces Caroline, 5 and Charlotte, 3.

Gingers two great nieces born less than a month apart! Matyline Grace and Kiersten Erin.



Jerry Webb's grandchildren.



Rhonda's nieces enjoying a day at the beach. Ellie, 5 and Emily, 2.

Brian's son  
Graham, 2.



Featured this month:  
Charlotte office