

TURRET CONNECTION

EMPLOYEE NEWSLETTER

SUMMER, 2009

VOLUME II, ISSUE II

OUT WITH THE OLD IN WITH THE NEW

Logos, that is!



Before:



After:



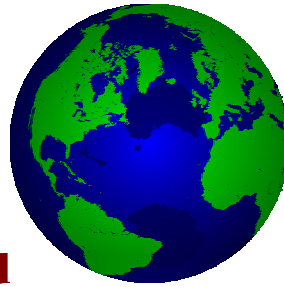
According to our designer, the circles represent the steel bars that we sell. The letters revolving around the circles signify that we are a dynamic company on the move! We are still working on the colors and shading. I would appreciate your feedback.

- Wayne

“Nothing is really work unless you would rather be doing something else”
- **J.M. BARRIE,**
Novelist

Inside this issue

- 3. Special Employee
Spotlight
- 5. Taking care of you and
yours at Turret Steel
- 6. Helping us help you
SAVE BIG
- 7. Block Party



Wayne's World

(Message from the President)

As I write this, we have just ended the second quarter of 2009, which means three quarters have gone by since the bottom fell out of the general world economy and, of course, our business. Yet, it is important to remember the accomplishments that we have made during this "down" period:

1. Located, purchased, rehabbed a 100,000sf facility in California (including new 15 ton crane, all new lighting, 3 saws to cut up to 28" diameter bar, new loading dock, etc.)
2. Located, purchased, rehabbed a 35,000sf facility in Connecticut, in the heart of New England.
3. Moved Regional Managers, hired and trained staff for office and warehouse, put phones, computers, steel and equipment in place at both new locations.
4. Purchased and fully reconditioned 2 Behringer saws in Texas (one of which will soon be relocated to Warren, Ohio to improve our cutting capabilities there).
5. New Management in place in Warren plant. Have begun attacking list of deferred maintenance there (new office roof in place, now working on interior).
6. Took 47 participants on our company cruise in April, our largest number ever. Next year's meeting in Pittsburgh and Warren is in the planning stage.
7. Located and purchased new Pittsburgh-area office building. The new heating and air conditioning units are now installed and relocation is on schedule for late October of this year.
8. Announced the opening of our new Pacific Northwest sales office with the hiring of Ken Tantare, a great addition with a proven track record in our industry. He should be "open for business", in Portland, Oregon around September 1st.

Not too bad a list considering this has been the worst economic period since the Great Depression! In short, we are not resting on our laurels and living off the fat of the pre-recession successes. We will continue to seek opportunities. We will not sit back and wait to see what comes to us. We will continue to support our customers with our large and well-located inventories, competitive pricing and the best service in the industry. Our salespeople will never be the type to wait for the phones to ring, because they know that nothing happens until they write an order! Thanks to all of our terrific employees for all that you do to contribute to our successes, in good times and bad.

Wayne

P.S.-Kudos to Katy and Rhonda in Charlotte. They have spearheaded our drive to "Go Green" by setting up a recycling bin in the break room for aluminum cans. When the bin is full, Rhonda takes it down to her local fire department and the proceeds benefit the Shriners and all the good deeds that they do. Thanks Rhonda and Katy for helping the environment and the Shriners at the same time! If *you* have a similar helpful idea for *your* location, please work with Karthik to make it happen.



Employee Spotlight

WHO:

LARRY WEIR

WHAT:

TURRET STEEL MANAGER OF
CREDIT AND COLLECTIONS

WHEN:

IN OCTOBER LARRY WILL BE WITH
TURRET FOR 10 YEARS, PRIOR TO
TURRET HE WAS EMPLOYED AS A
CREDIT MANAGER FOR 13 YEARS
WITH STULL ENTERPRISES.

WHERE:

BORN AND RAISED IN PITTSBURGH,
PA

ALL THE WHYS:

LARRY AND HIS WIFE MARIE JUST
CELEBRATED THEIR 30TH
ANNIVERSARY ON JULY 28TH. HE IS
THE FATHER OF 2 DAUGHTERS AND
2 GOLDEN RETRIEVERS.

LARRY ENJOYS RACQUETBALL AND
HUNTING (PARTICULARLY ARCHERY)
OUTSIDE THESE TURRET WALLS.

**AND IF YOU SHOULD KNOW
ANYTHING....**

Larry bleeds Black and Gold

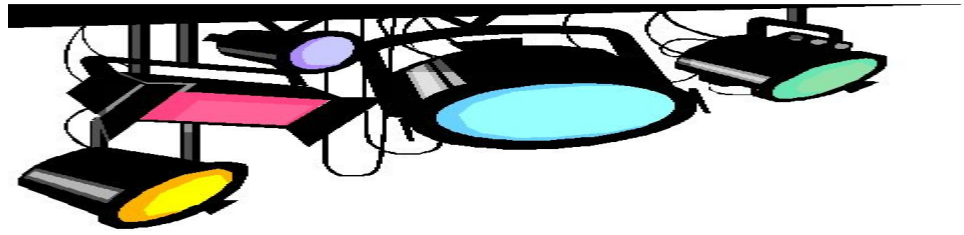
GO PITTSBURGH



“One is not born into the world to do everything but to do something”

*Henry David Thoreau,
poet, writer,
philosopher*

Last year, Larry raised \$1,000.00 from friends and co-workers for the walk. Larry wishes to remind everyone that it is still not too late to donate to Autism for 2009, as donations will continue to be accepted through the end of August. If you would still like to donate, please make your check payable to AUTISM SPEAKS and mail to Larry in Leetsdale, PA.



Employee Spotlight

Larry Weir

The story that keeps on giving.

Last summer, Wayne encouraged everyone to get involved with his or her community and make a difference by doing charitable work and volunteering. This spotlight takes a look at one of Turret Steel’s own employees who does just that.

For the fifth consecutive year, Turret Steel Manager of Credit and Collections, Larry Weir and his wife Marie participated in the Walk for Autism at Heinz Field in Pittsburgh, PA, to volunteer to raise money for Autism research and awareness. Larry said that numbers for this year for the 3-mile walk unfortunately were down substantially due to the economy, however, he did manage to raise \$584.00.

The team that the Weirs walk with is called the CarlMar Pitt Panther Walkers, named after their best friends Carl and Martha Berdnik, who are both Pitt Alumni. The team was organized by the Berdnik’s daughter Victoria, and includes friends and several of the Pitt Cheerleaders and team mascot from the University of Pittsburgh. This year the team was also accompanied by Pitt’s All-American Senior tight end, Nate Byham, who posed for photo ops throughout the morning with many Autistic children creating wonderful memories for these special kids.

Larry also volunteers by donating some of his time to a Community Garden. Which is a unique concept that raises vegetables for the local area food banks. “We grow anything and everything from potatoes to watermelons”, said Larry. “When the harvest starts to come in, everything is weighed by category and recorded to plot the garden’s progress, and then distribution is made to the area food banks the following morning. If you want it any fresher, you would have to grow it yourself! It’s a very satisfying experience.” Over the last five years, the Community Garden has raised over **FOUR TONS** of produce for the local area food banks.” Not bad for just a handful of volunteers who make something out of nothing.



Taking care of you



And yours at Turret

According to USA Today, a survey of family doctors released May 2009 by the American Academy of Family Physicians, says six out of 10 respondents said they were seeing more health problems, as a result of skipped preventive care, such as screenings or unfilled prescriptions. "What's become clear with this economic recession is that America is sicker than it was prior to the recession," says Ted Epperly, a Boise doctor who serves as president of the family physician's group.

WALKING IS GOOD FOR YOU.

During stressful times, its even more reason to ensure your well being. According the Top Health Newsletter, walking is earths easiest exercise and can add years to your life and life to your years. Walking lessens stress and lightens depression.



Deb Besch's son Matthew is in Afghanistan, he left July 29.

Stork Report

It's a GIRL for Don McNeal, III

Peyton Elizabeth McNeal Born May 13, 2009

It's a BOY for Rob Glazier

Max Glazier Born June 5, 2009



Ways to Save

SAVE

SAVE

SAVE

Now, here are some ways our staff has suggested to help the company save time, money and resources:

⇒ Employees should turn off their computers or at the VERY least, their monitors, at night.

⇒ I would suggest adding a separate little bin right beside the printer that says "recycled paper" on it & we could maybe feed this back into the fax machine on the back of faxes or something that is a non-critical paper. Or it could be fed into a printer that would solely print emails because those are non critical.

⇒ This is not the best idea, but a thought: you could add the little tree at the bottom of the email to say "please consider the environment before printing this" not only for our customers, but for our employees to remind them to not print every email, if not necessary.

⇒ Cut back on electricity, all of our lights are on all the time. (not using it turn it off)

⇒ I don't know a lot about the air conditioner, but it does kick on a lot, maybe change the filters more often.

⇒ Open the windows more frequently when possible.

⇒ Turret will work to eventually implement capabilities to fax and email invoices from your computer. This will save time and money.



Block Party

CORPORATE ANNIVERSARIES

October

Dean Eriks 29 years
Deb Besch 27 years
Steve Atkinson 21 years
Earl DeYoung 19 years
Larry Weir 9 years
Don McNeal III 5 years
Brian Mason 5 years
James Yon 1 year
Karthik Krishnasamy 1 year

November

Louis Otano 37 years
Jerry Webb 13 years
Roger Bruce Jr. 5 years
Don James 2 years
Charles Morgan 2 years
Katy Leischner 2 years

December

Dennis Gillin 19 years
Nhieu Nguyen 19 years
Phillip Holmes 12 years
Sem Cil 3 years
Anthony Mora 1 year



BIRTHDAYS

October

Deana Marsh 7th
Steve Martinkovich 18th
Brian Mason 26th

November

Bob Nave 10th
Neil Stein 20th
Don McNeal III 22nd
Tom Winot 24th
Jake Klein 30th

December

Ginger Collins 10th
Lea Myers 10th
Nhieu Nguyen 10th
Tim Rombach 14th
Chris Rider 22nd
Roger Bruce Jr. 28th



Save the date for
the next Employee
Conference, tentatively
scheduled for May 14-16
in Pittsburgh, PA.
Further details to follow.